



Dealer Requirements

BUSINESS REQUIREMENTS

1. Store Front & Showroom Space
2. Mechanic & Full Service Department
3. Normal Business Operational Hours
4. 3 year minimum business history
5. Must currently retail a minimum of 1 major brand or 2-3 established brands in store
6. Must qualify for floor planning even if the dealer decides to establish other payment terms

PAPERWORK

1. Dealer Application Form
2. Floor Plan Application (if applicable)
3. Dealer Agreement
4. Personal Guarantee
5. Pictures of Facility

INITIAL DEALER INVESTMENT

1. Minimum Initial Order of 5 Units – This secures the right to sell SkyTeam and gives dealer territory protection. Dealer will receive product inventory, marketing supplies, POS materials, access to online parts catalogues and co-op advertising

ONGOING DEALER REQUIREMENTS

1. Annual Certification of Service Department and Mechanic Training
2. Dealer required to carry a minimum of 5 units on floor throughout the year
3. Dealer must sell a minimum of 10 units for automatic renewal of dealer agreement

PAYMENT OPTIONS

1. Company Check, Wire Transfer, Certified Check
2. Credit Card: 1% Additional Fee
3. Floor Planning